





Welcome home

When it's your 50th stay at the same hotel it's no wonder the card in your room reads 'Welcome Home'. For many guests at Scenic Hotel Te Pania, the sense of belonging is exactly why they keep coming back.

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In the hotel industry success is often measured in terms of repeat business. For General Manager Kerryann Gibbs seeing her guests in a variety of guises is the reason why Scenic Hotel Te Pania is Hawke's Bay's leading accommodation provider.

"Many of our guests first stay as a corporate, then return with their family for leisure and finally bring their whole business back to host a conference," says Kerryann. "We have a number of people who have stayed with us over 50 times!" That's a pretty impressive record when you realise the 4 star beachfront hotel has only been opened for the last eight years!

Attention to detail

It's hardly surprising that kiwis feel so at home here, after all a dedication for buying local can be found throughout the hotel. For instance you won't find cheap imported shampoos and soaps in any of the rooms or public areas. Instead guests can luxuriate in a range of beautifully made New Zealand organic bathroom products that have been exclusively produced for Scenic Hotels.

Being attentive to customer feedback has also seen the hotel recently complete the installation of a fully ducted air conditioning system, all sourced locally of course!

Left:
The spectacular and
architecturally acclaimed
Scenic Hotel Te Pania.

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> **Attention to comfort**

And then there are the beds, arguably the most important factor of any enjoyable stay in Napier. For some years Scenic Hotels have been researching the ‘perfect hotel bed’ and have now manufactured here in New Zealand, king and double beds that provide a unique sleep base for every individual. Guests are providing rave reviews for these beds that have a mattress topper predominantly made of feather with wool blown in to create loft. This unique combination cocoons the sleeper within his or her own body contour, ensuring the most comfortable sleep position possible.

The complete package

Getting a good night’s sleep is really important especially when there’s so much to see and do in and around Napier.

Above:
The ‘perfect hotel bed’ and everything you need for a relaxing stay.
Right:
All the rooms look across the Marine Parade and out over the Pacific Ocean.

Kerryann, points to the growth of the boutique shopping area along Tennyson Street as an example of how the city provides guests a complete visitor experience. “Many of our conference guests chose to spend some therapeutic break out time just doing the cafés and shops that are only metres away from our door!” she explains. “It’s not unusual to see both businessmen and women coming back to their rooms loaded up with bags full of designer clothes and jewellery. Now that’s what I call a total package.”

If stunning views of the Pacific Ocean and Napier’s famous Marine Parade are what you’re looking for, then there’s nothing that’s closer to home than staying at Scenic Hotel Te Pania.

www.scenichotels.co.nz

